

Wellforce is not just an idea or a promise. Our clinicians are changing the way health care is delivered in Massachusetts today. We are making care more accessible and more affordable, while maintaining the highest levels of quality.



Founding

Wellforce was formed in 2014 by Circle Health (including Lowell General Hospital) and Tufts Medical Center along with the physicians of New England Quality Care Alliance and the Lowell General Physician Hospital Organization. On January 1, 2017, Hallmark Health, including Melrose-Wakefield Hospital, Lawrence Memorial Hospital and the Hallmark Physician Hospital Organization, joined Wellforce as an equal, founding member. Wellforce was created to provide Massachusetts hospitals and physicians with a new option for collaboration. Wellforce brings together the strengths of academic medicine and community care in a model that respects both equally.

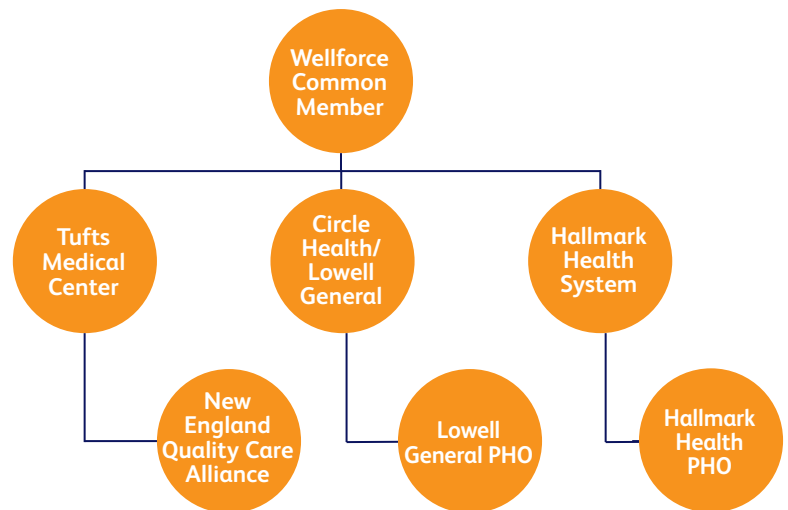
Delivering on our Promise

Wellforce is making a difference in the lives of patients today. Circle Health, Tufts MC and Floating Hospital for Children have collaborated to expand the services available in the Merrimack Valley. Tufts MC physicians care for patients in the Pediatric Unit, Special Care Nursery and Intensive Care at Lowell General Hospital. Tufts MC subspecialists in cardiovascular disease, nephrology, pediatric gastroenterology, and pediatric neurology—just to name a few—see patients for outpatient appointments in locations like North Chelmsford, Lowell and Westford. Our members are sharing best practices and new ideas to make care better in the community and in Boston.

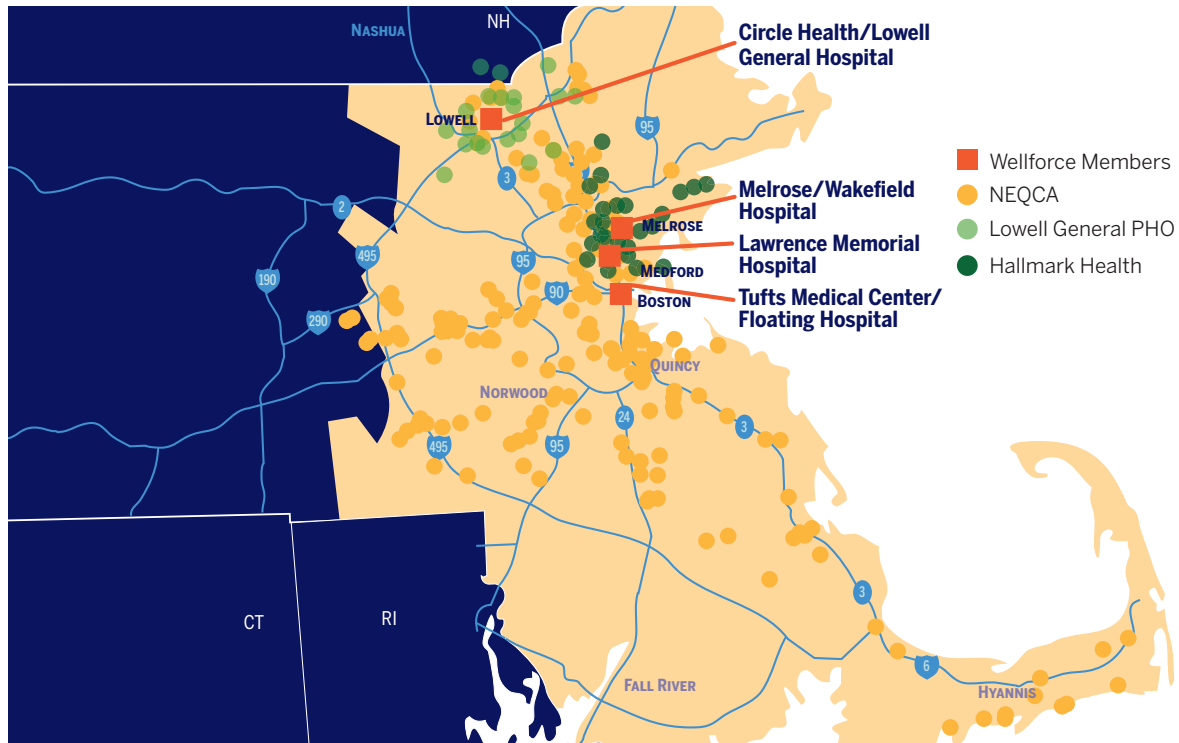
Now that Hallmark Health has joined Wellforce, our professionals will work collaboratively to build on the excellent care provided by Melrose-Wakefield Hospital and Lawrence Memorial Hospital. Together, we can provide greater access and offer new services in the community. And when an academic medical center is needed, a seamless transfer can be made to Tufts MC.

Wellforce Pledge to its Members

- To stand with you, not over or above you
- To retain what is unique about you: your name, your identity, your governance, your culture, your management and the commitment to your community
- To do for you only that which you cannot do for yourself
- To provide measurable and sustainable benefits for your organization
- To support your clinician-patient relationships



The Wellforce Reach



2,900 Physicians

12,000 Employees

4 Community Hospital Campuses, all Magnet® hospitals

Lowell General Main
 Lowell General–Saints Campus
 Melrose-Wakefield Hospital
 Lawrence Memorial Hospital

1 Academic Medical Center

Tufts Medical Center

1 Children’s Hospital

Floating Hospital for Children

1,010 Beds

\$1.7 billion in revenue

51,000 inpatient discharges

195,000 emergency room visits

2nd Highest Case Mix Index

of all Massachusetts Health Systems

\$5 million saved through synergies in 2 years

Why Massachusetts Needs a High Value Network: Why It Needs Wellforce

Consumers

- Employees assuming more cost from employers
- Shopping on public and private exchanges
- Increasing price sensitivity; health care as a retail transaction

Providers

- Payment cuts + declining utilization
- Consolidation and the importance of scale for operational success
- New, “non-traditional” competitors emerging

Payers

- Seeking alternative payment systems
- Tiered health plans/narrow networks
- Caps on spending in MA

1600 District Avenue
 Suite 125
 Burlington, MA 01803
 978 942 2220
 wellforce.org

